



Innovative Solutions to enhance Customer Value

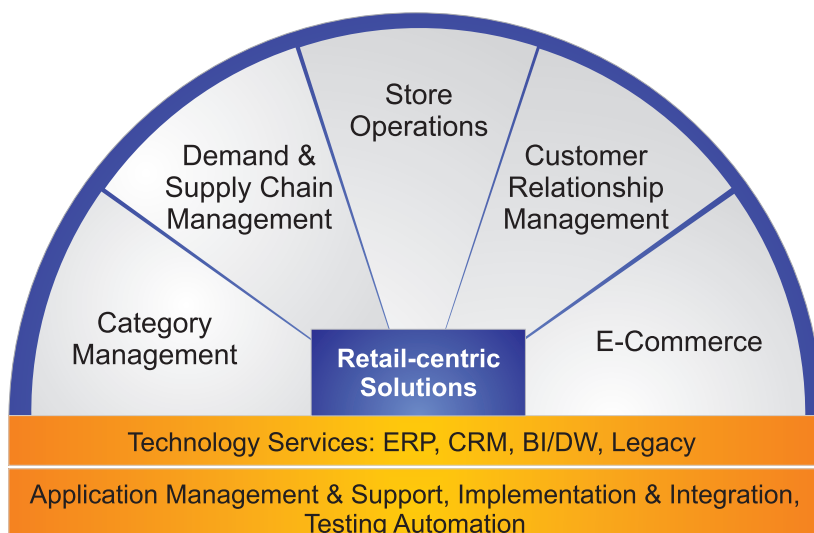
Reduce Total Cost of Ownership with domain-centric, customizable Application Management and Support services

In today's fast-changing global business environment, finding innovative ways to increase customer value at optimal costs is the key driver in Retail - a sector constantly challenged by a weak economy, stiff competition and demanding customers.

At Quinnox, we have developed a strong team knowledgeable in domain and technology, with strategic product partnerships to address the portfolio of IT applications for the retail industry.

Our comprehensive retail solutions span the complete retail lifecycle - Category Management, Demand and Supply Chain, Store operations, Customer Relationship Management and E-Commerce.

Quinnox's industry expertise and business-aligned IT solutions provide requisite flexibility to our clients to innovate and improve the consumer experience thereby increasing market share and profit.





End-to end IT Solutions for the Retail Industry:

Our comprehensive portfolio of service offerings are tailored for the retail industry. We help our clients integrate all their core applications and provide real-time information towards enhanced business intelligence and reporting.

Application Management & Support
E-Business
Integration
Customer Relationship Management
Multi-country ERP Rollouts
Knowledge Management
Testing Automation
BI/DW

Technology Expertise

Our in-depth understanding of the retail industry and of the wide range of technologies helps us deploy the best solutions for our retail clientele. The technologies we use for deployment are:

Platforms	Application & Database Servers	Implementation and Development Software
<ul style="list-style-type: none">• Microsoft ASP• MS SQL Server 6.5• Microsoft IIS	<ul style="list-style-type: none">• WCS 5.1 (WebSphere Application Server 3.5)• DB2 UDB 7.1• MQ Server 5.1	<ul style="list-style-type: none">• SAP• webMethods• EDI• Mainframe• Gentran• Java• AS/400 Cobol• Quick Test Pro (QTP)• ECC 6

We have forged alliances with leading software solutions provider like SAP and webMethods to offer collaborative cost-effective and high value technology solutions to our clients in the Retail domain.



Q-Story

Quinnox helped a leading supply chain service provider reduce time and effort with efficient **BI services** and **SAP implementation**. The solution included **Bolt-ons** and **Integration** with customer systems, post-production support and **intellectual property** for the client's business practices around the world.

Quinnox engineered efficient **Automated Test Scripts** for Regression Testing of **SAP releases** for a leading apparel company, using **the HP (Mercury) suite of tools**. Facing a large number of customizations and diverse legacy applications, we facilitated the execution of test scripts without manual intervention leading to an 85% savings of time.

Quinnox helped and supported a leading supplier of office products upgrade its **Integration platform (webMethods)** to impart stability for its increasing transaction volumes without impacting business continuity. The solution helped cut maintenance costs, and migrated all end-users the new environment without any business impact either to the client or any of its customers.

Quinnox developed and provided support of **e-business** portal, enhancing user experience for a global leader in direct selling of health and beauty products in over 80 countries. The web enabled application, had restricted user access for various retail modules like Shopping, Stores, Order, and Order History, with a complicated **in-built multi-lingual and multi-currency flexibility**, with multiple country codes.

Advantage Quinnox

Our experience in working with the world's leading distributor of household products, a Fortune 500 company dealing in electronics and such other global clients has given us an edge over other software companies in understanding our client's retail businesses – technically and functionally.

The advantages of partnering with Quinnox for custom-made retail solutions are manifold

- Our in-depth domain knowledge in retail operations, front end and back end processes
- Our understanding of the functionality of the retail business helps us provide end-to-end solutions
- Knowledge repository of reusable components, tools and processes
- Our Global Delivery Methodology that utilizes best mix of onsite - offshore talent
- Width and depth of technology expertise and retail operations experience that helps in understanding and assessing client's enterprise applications landscape
- Customer-centric approach imparts responsibility towards the client, and towards the clients' customers.
- Expertise in Integration of applications within the organization (A2A), and communication with business partners (B2B).





About Quinnox

Quinnox is an IT services and solutions provider headquartered in the US, with operations in UK, Japan, Germany and India. We also have four state-of-the-art development centers in India that leverage a cost-effective delivery mechanism and a wide talent pool catering to a client base consisting of Fortune 500 companies.

Quinnox offers the full spectrum of IT lifecycle solutions, right from development to support services, including packaged implementations and product development services. We are a technology-focused company, with a wide experience in select industries – Banking and Financial Services, Retail and Manufacturing.

QUINNOX FACTFILE

- Headquartered in Naperville, Illinois in US
- Over 1200+ employees globally
- SEI-CMM Level 5, ISO 9001 : 2000 certified
- Preferred IT solution partner for several Fortune 500 companies

Global Spread



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