

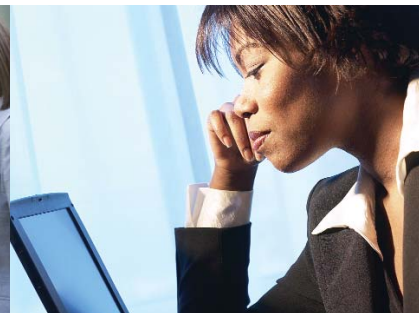
Helping companies unlock the intrinsic
value in their most important investment:
their Workforce.



AXSIUM

Workforce Management Experts

www.axsiumgroup.com



CREATIVE. ADAPTIVE. EXPERIENCED.

Creative. Adaptive. Experienced.

Axsium Group Inc. is a Workforce Management consulting firm, dedicated to delivering business and technology advisory services to large, highly distributed organizations. At Axsium, our mission is to enable organizations to maximize the “value capture” and ROI from their investment in technology-enabled workforce management (WFM). Through a combination of Business and Technology best practice expertise, we assist our customers in implementing WFM solutions which serve the business and organizational needs of the enterprise.

What is Workforce Management?

Workforce Management (WFM) is a term used to define any technology or business solution designed to help organizations more effectively manage their processes for recruiting, hiring, training, scheduling, tracking, evaluating and compensating employees. WFM enables organizations to manage, control and even reduce their single largest annual operating cost: Labor. Common software systems which can comprise a complete WFM solution include Time and Attendance, Scheduling, Leave Management, Attendance Management, Performance Management and Employee and Manager Self-Service. Effectively managing the workforce results in tangible benefits across the organization:

Labor Costs

Results in measurable reductions in overall labor costs through automation and the elimination of errors.

Operations

Improve productivity levels, on-time delivery and overall customer satisfaction.

Human Resources

Reduces administrative costs and the risks associated with regulatory non-compliance (federal, state and local labor laws; Sarbanes-Oxley).

Finance

Enable proactive resource allocation decisions through enterprise-wide analytics.

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Workforce Management is not a new concept – companies have been implementing stand-alone “silo” systems to automate one or several WFM functions for years. In the 21st century, however, the discipline of Workforce Management has evolved to the point where it now involves consolidating these silos and implementing solutions at a holistic, enterprise level. Done successfully, the benefits of an enterprise WFM solution are significant; the hard cost savings and productivity improvements related to how employees are scheduled, compensated and managed can result in an investment pay back measured in months, not years.

The focus of Workforce Management is on streamlining the communications and transfer of information between the Employee and the Organization. For those Organizations with payroll costs in the hundreds of millions or billions of dollars per year, savings of pennies per employee per week can result in millions of dollars in cost savings per year.

The Axsium Group Advantage: EXPERIENCE

At Axsium Group, our experience is our advantage. With a singular focus on Workforce Management, our clients gain access to trusted business advisors and solution experts with unmatched experience in the development of HR, Time and Attendance, Workforce Scheduling and Employee Self Service solutions.

Our consultants arrive on day one with relevant business and technical expertise. That includes experience in industry verticals ranging from financial services to manufacturing, retail and utilities. The result: Dramatically shorter ramp-up and overall solution delivery timeframes. When Axsium consultants hit the ground, our customers begin realizing immediate value. Drawing on years of experience in systems implementation, program management, project governance, change management and technical and organizational design best practices, we ensure the final solution meets the organization's needs.

Why companies engage Axsium

**Axsium Group's current
customer list includes
many Fortune 100
companies, including –**

- Fidelity Investments
- International Paper
- Bank of America
- Citigroup
- JB Hunt Transportation
- Sony Pictures Entertainment
- American Standard
- Target Corporation

***Our clients engage us
for one simple reason:
we deliver solutions
which deliver results.***



Axsium Group Service Offerings

The Axsium Service Suite delivers premium advisory services throughout the entire solution deployment lifecycle, from Issue Identification through to Solution Implementation and beyond. At Axsium, we believe in developing strong relationships with our clients while guiding and advising on all facets of the Workforce Management solution, including Business Case Modeling, Vendor Selection, Best Practices, Change Management and Technical Software Development. The level of experience of our consultants allows them to act as trusted counsel to senior management throughout the course of the engagement.

The Axsium Service Suite is broken down as follows –



For questions or more information on how Axsium Group can help your organization develop and execute an enterprise WFM strategy, please contact:

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